



Baden-Württemberg! 🙌

- What is Ecosia?
- The Ecosia on Campus movement
- Tree planting quiz
- Q&A





Fred Henderson

Project coordinator

Business development team



- **Ecosia on Campus co-founder**
 - Supporting students at 250 universities
- **Organizational support**
 - Corporate companies switching to Ecosia
- **User support**
 - Automating and answering user questions



is like any other search engine, with one major difference:



You search the web



while we plant trees

Where does Ecosia plant trees?



- 60 projects across 30 countries
- Focus on biodiversity hotspots
- New contracts signed in India, Australia + Malawi



Why trees?

- Ecosia's 100 million trees are sequestering between 1 - 3.5M of tons of carbon dioxide each year
- Trees benefit both people and planet
- Each project serves a unique purpose



Your trees in Ethiopia

- Project with environmental and humanitarian NGO Green Ethiopia
- Over 9 million trees planted



**Your searches
have changed her
life.**

Meet Almaz



Your trees in Australia

- In response to the bushfires in 2020.
- Ecosia dedicates search revenue from a day to finance a project with ReforestNOW
- 26,000 trees planted in a subtropical area



Indonesia



In the past 10 years, the orangutan population has decreased by 50 percent as a result of habitat loss from forest clearing for palm oil plantations.



Monoculture < Ancient forests

How does Ecosia make money?

- Ecosia generates revenue from users clicking on ads
- Ecosia is completely transparent with its finances.
- 80% of Ecosia's profits each month goes towards financing tree-planting projects.
- 20% is put into a reserve to ensure Ecosia is always sustainable.



Berlin



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We use the profits we make from ads to plant trees around the world. [Learn more](#)

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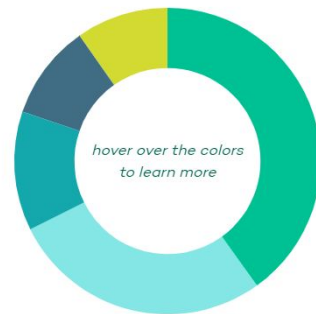
1,969,440€

total income



1,783,307

trees financed



trees

789,113€



green investments

191,722€



taxes and social security

197,464€



spreading the word

247,716€



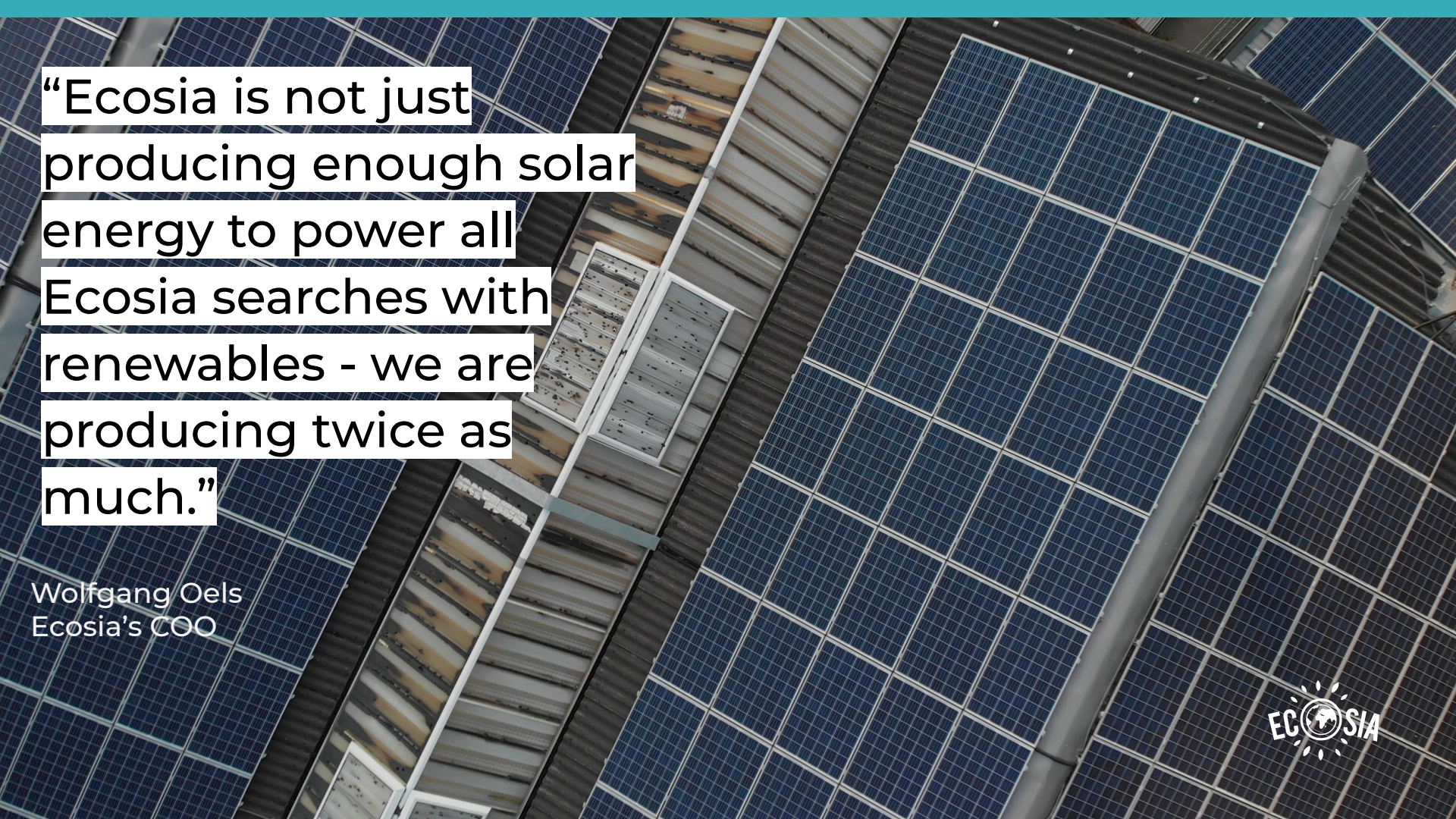
operational costs

543,425€



CARBON NEGATIVE IS THE NEW
~~CARBON NEUTRAL~~





“Ecosia is not just
producing enough solar
energy to power all
Ecosia searches with
renewables - we are
producing twice as
much.”

Wolfgang Oels
Ecosia's COO





WE DON'T STORE YOUR SEARCHES PERMANENTLY

We don't create personal profiles of you based on your search history. We actually anonymize all searches within one week.



WE DON'T USE EXTERNAL TRACKING TOOLS

Most websites use external tracking tools, like Google Analytics, to optimize their services. We don't use such third party trackers, in order to prevent others from accessing your searches.



WE DON'T SELL YOUR DATA TO ADVERTISERS

Many web services collect user data in order to sell it without asking your permission. We don't sell your data or your searches to advertising companies.



YOU CAN TURN OFF ALL OUR TRACKING

We only collect a small amount of data to be able to improve our services. If you want to opt out of tracking, you can activate "Do Not Track" in your browser's settings.



YOUR SEARCHES ARE ENCRYPTED

We protect your searches from potential eavesdroppers with a securely encrypted connection. This way we make sure that nobody between you and us can see your searches.

Certified



Corporation™





Students at over

250

universities

are campaigning to
switch to Ecosia

17

universities
globally have
made the switch





What is Ecosia on Campus?



- A global movement of students campaigning to make Ecosia the default search engine at their university;
- More than **250 active** campaigns worldwide;
- Over **200,000 trees** financed by students searches.
- **17 Ecosia universities!**



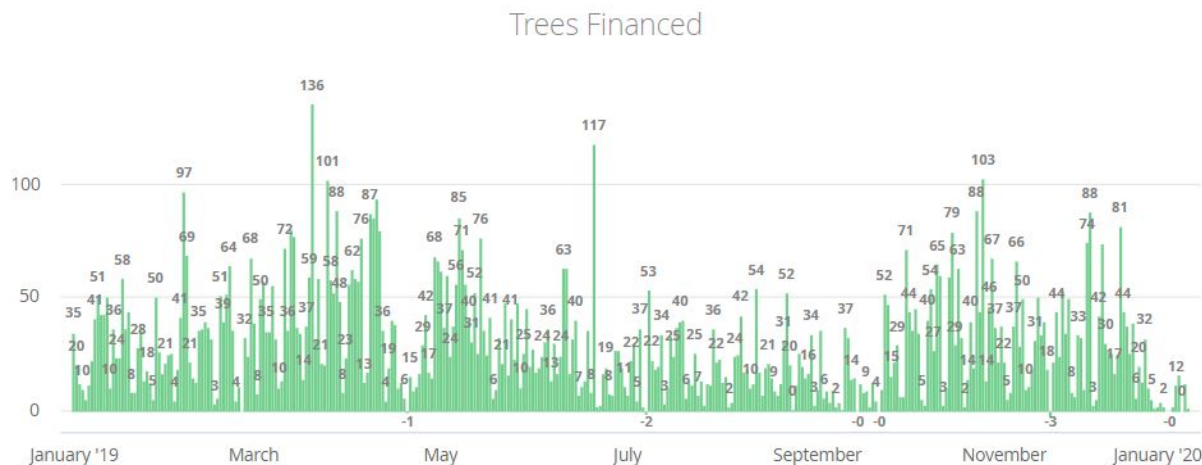


Ecosia on campus



Case Study: University of Sussex

- **Sector:** Education
- 19,000 students
- Ecosia the default in Microsoft Edge browser only in library and study spaces.
- In **2019**, students searches supported the planting of over 10,637 trees in biodiversity hotspots



801,602

Searches

16,542

Clicks

10,637

Trees Financed



Joint statement



Ecosia - die Suchmaschine, die Bäume pflanzt:
eine nachhaltigere Standardsuchmaschine für alle Universitäten

Send it to your university now!



A stylized map of Europe is shown in a light green color against a teal background. The map is centered and covers most of the frame. Overlaid on the map are the names of various universities in white, bold, sans-serif font. The names are arranged in two columns: the left column lists universities primarily in the United Kingdom, and the right column lists universities across France, Belgium, Germany, Spain, and the Netherlands. The text is positioned over the landmasses of the respective countries.

Royal Holloway, University of London

University of Glasgow

University of Sunderland

University of Bristol

University of Sheffield

University of East Anglia

University of Leeds

University of Swansea

University of Sussex

Birmingham City University

Toulouse Business School, France

KU Leuven, Belgium

Munich Business School, Germany

Universitätsklinikum Bonn, Germany

Universidad Camilo José Cela, Spain

Maastricht University, Netherlands

It's quiz time!

**Go to
www.menti.com**

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to support the campaign!



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Follow @EcosiaOnCampus

And @Ecosia if you don't
already!

For more information on
your trees visit the Ecosia
blog and Youtube channel

Q&A

